



**COMMERCIAL**

*Specify with Confidence.*



IKO APPROVED APPLICATOR PROGRAM

**Expert Training,  
Outstanding Products**

IAAP



## Creating a Standard of Excellence in the Industry

The IKO Approved Applicator Program (IAAP) offers workmanship review\* and specialized training for building envelope and roofing contractors. The objective of this gold standard process is to produce high-quality, expertly trained IKO approved contractors and includes a review of their projects. Architects and specifiers appreciate the value of this vetting process and know when they work with IAAP-certified applicators. These specially trained contractors have both the knowledge and skills to perform an outstanding job.

### TWO LEVELS OF REGISTRATION

Contractors interested in becoming approved applicators of IKO products can apply for different levels of IAAP registration.

#### LEVEL 1 – IAAP

1. IAAP registration authorizes applicators to apply for Limited Labour and Membrane Warranties only for their roofing applications.
2. Approvals are based on company registration.
3. Applicators must have a minimum of two years' of commercial roofing experience.
4. Training includes a mandatory half-day in-classroom course.
5. Three-year registration, renewal required.
6. Annual submittal of renewed insurance verification to IKO administrators is required.
7. Minimum 5 Labour & Material jobs (\*\*or provincial warranty) or 10 IKO System jobs (self-reporting required if minimum warranty threshold not met).

#### LEVEL 2 – IAAP DIAMOND

1. IAAP Diamond-registered applicators are authorized to provide IKO's Diamond Shield Warranties for their roofing applications.
2. Approvals are based on company registration.
3. Applicators must have a minimum of two years' relevant roofing experience.
4. Registered Company must be active in commercial roofing business for a minimum of 2 years.
5. Mandatory full-day training course — half-day classroom, half-day hands-on demonstrations/review.
6. Mandatory one-hour training for office personnel on available IKO warranties and warranty application procedures.
7. Three-year registration — renewal required (see below).
8. Annual submittal of renewed insurance verification to IKO.
9. Minimum 5 Diamond Shield Warranty jobs (\*\*or provincial warranty) or 10 IKO System jobs overall (self-reporting required if minimum warranty threshold not met).

\* Workmanship is warranted by IKO only with a Diamond Shield Limited Warranty and in accordance with the terms of the warranty. \*\* Please check with your local IKO rep for qualifying provincial warranties.

# Benefits of the IKO Approved Applicator Program

## For the Contractor

- Ability to apply for IKO's system warranties on behalf of clients.
- Published recognition on IKO's commercial website "Find a Contractor" section.
- Free ongoing training via both classroom/training centre sessions and on-site training through IKO's industry best field service technicians.

## For the Designer

- Ability to quickly verify contractor qualifications through IKO's commercial website.
- Confidence that selected contractors are experienced and qualified.
- Confidence that applicators are trained in the specific requirements of IKO's application standards, specified materials and systems.

## For the Building Owner

- Extended limited system warranty.
- Confidence of regular site inspections by IKO Field Service Representatives (available upon request).
- Direct communication with IKO's internal warranty services department means a quick and thorough response.





IAAP

## IAAP GUIDELINES FOR IAAP-REGISTERED/ IAAP DIAMOND-REGISTERED COMPANIES

- Contractors must carry liability insurance. The roofing contractor shall provide a copy of renewed coverage to IKO annually to remain in good standing.
- Contractors must have a minimum of two years' experience in the application of mod bit, BUR or TPO roofing systems and must attend an IAAP program course.
- IAAP-registered installers must attend a half-day training program course. IAAP Diamond installers must attend a full-day training program course.
- Applicators must follow IKO guidelines when applying IKO systems.
- IAAP certificates are valid for a period of three years.
- Each renewal will be evaluated for compliance, and a new training program course is required for requalification.



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Find out more about our products now by talking to an IKO sales representative or your professional contractor, or contact us directly at: **Canada: 1-855-IKO-ROOF (1-855-456-7663), United States: 1-888-IKO-ROOF (1-888-456-7663).** Or visit our website at: [iko.com/comm](http://iko.com/comm).

*Note: The information in this document is subject to change without notice. IKO assumes no responsibility for errors that may appear in this document.*